

Abstract

Title: The Research and Analysis of Huawei's Integrated Management Model

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Degree: Master of Business Administration

Major: Business Administration

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2016 / 10 / 1

Huawei is a leading company of providing information and correspondence technology (ICT) in the world, its sales strategy a focus on ICT field. By regarding table sales strategy, persisting innovation and open corporation, the company achieve strong competitive advantages in Correspondence Carriers, enterprises and cloud computing; moreover, Huawei also provide advanced ICT solutions, products and service to the carriers and customers, and it is also aim at building future information society and connecting the world by information technology.

Nowadays, Huawei has one hundred and seventy hundred thousand employees in 170 countries and areas, which serves for one third of people in the world. The management system which Huawei adopts is advanced and efficient. This research paper is focus on analyze and search Huawei's management model, business management and human resource management.

This article attempts to start from the analysis of Huawei's various management models, in order to point out the analysis of Huawei company's overall management advantages and disadvantages, sum up the Huawei David and Goliath, from small to large development process, analyze a for now facing the most international experience and learn from Chinese companies, Chinese companies save the process of internationalization of indirect costs and time costs, the process of internationalization

of Chinese companies to make its own contribution.

This paper is not simply one kind of summary of Huawei's management model, but the overall Huawei's management mode of using several different methods of investigation and analysis of this paper to analyze process, using hand data and secondary data combination of this paper to establish the required database, the emphasis on the use of a point to an area to the full text of inquiry.

Keywords: Huawei, Management Model, Human Resource Management, Business Management.

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